

## How To Ask For And Get What You Want

**Great answers start with great questions. People remember what they discover for themselves far more than what others tell them. A great question can mean the difference between exchanging information and discovering deeper meaning. In *How to Ask Great Questions*, you'll learn when and how to ask effective questions and how to promote follow-up discussions that will lead from thoughtful conversations to life application. Ideal for small-group leaders, Sunday school teachers, and anyone who regularly leads group discussions or committee meetings. *How to Ask Great Questions* will equip you to build relationships between group members help people unpack a passage of Scripture or another book draw out opinions, feelings, and assumptions deepen discussions with intentional focus guide people in applying the Bible to their lives facilitate problem-solving and decision-making in group settings Transform a gathering of acquaintances into a community of friends.**

**Interviews are ubiquitous in modern society, and they play a crucial role in social scientific research. But, as Charles Briggs convincingly argues in this book, received interviewing techniques rest on fundamental misapprehensions about the nature both of the interview as a communicative event, and of the nature of the data that it produces. Furthermore, interviewers rarely examine the compatibility of interviews as a means of acquiring information to one another. These oversights often blind interviewers to ensuing errors of interpretation, as well as to the limitations of the interview as a means of acquiring data. To conflict these problems, Professor Briggs presents an analysis of the 'communicative blunders' that he himself committed in conducting research interviews among Spanish-speakers in northern New Mexico. By focusing on these errors and exploring how they may be avoided, he is able to propose new techniques for designing, implementing, and analyzing interview-based research. These rest on identifying the subjects' resources for conveying information, and the relative compatibility of the shared rules and understandings that underlie their strategies with those associated with interviews. Critical of existing paradigms of interviewing, which he sees as deriving from Western 'folk' theories of reality and communication, Briggs shows that the development of more sophisticated interviewing methodologies requires further research into interviewing itself. Briggs's conclusions provide a basis for the reexamination of current uses of interviews in a wide range of contexts - from social science research to job applications, welfare and health care delivery, criminal and legal investigations, journalism and broadcasting, and other areas of everyday life. His book will appeal to linguists, sociologists, anthropologists, historians, psychologists, as well as other readers whose research or professional activities depend on the use of interviews.**

**"Teaches us how we can get through the pain more quickly and extract greater meaning from the nonnegotiable events of life."—Ellyn Spragins, author of *What I Know Now: Letters to My Younger Self* These are challenging times. Chances are, at this moment, you're confronting some change you never asked for—perhaps a life crisis, like a loss of job or the failure of a dream. Maybe you have to learn to work in new ways or find a new place to live. Bestselling author, thought leader, and change expert M.J. Ryan is here to help. Within the pages of *How to Survive Change...You Didn't Ask For*, you'll find the support and practices you need to adapt successful and ride the wave of this change, whatever it may be. Change is always hard, and it's even harder when it's thrust upon us, unbidden. But with every change, there is also opportunity. In this book, the *New York Times*-bestselling author of *Attitudes of Gratitude* provides strategies to retain your brain and optimize your response to life change, step by step. Best of all, as your adaptability increases, so does your confidence—with her guidance, you will be able to:**

- Accept change
- Expand your options
- Take action
- Strengthen your adaptability
- Turn life transitions into opportunities for success
- survive and thrive no matter what life throws your way

**Johanna Sparrow has done it again with her inspiring self-help book for single women looking for Mr. Right while avoiding becoming a one-night stand. Learn why you should have a list of questions for your date. Learn why having sex too soon can cause you heartbreak. Learn what your date really thinks of you. Learn what signals lead to a one-night stand. It's never good to keep a man around because of sex. The process of getting to know someone should never be rushed. Ladies you are looking for this person to be a major part of your life, so why rush the process? Dressing to get a man's attention through a more sexual side is one that calls for the question, are you asking for Dick? Don't make dating harder than it has to be by asking Dick to give you any attention, since the only thing it's able to offer you, is a one-night stand.**

**What hidden skill links successful people in all walks of life--across cultures, industries, generations . . . all of time? The answer is**

**surprisingly simple: they know how to ask the right questions at the right time. Questions help us break down barriers, discover secrets, solve puzzles, and imagine new ways of doing things. The right question can provide for us not only the answer we need right then but also the ones we'll need tomorrow. Emmy award-winning journalist and media expert Frank Sesno wants to teach you how to question others in a methodical, intentional way so that you can find the same success that others have found by mastering this simple skill. From the author's illuminating interviews that he has included in the book, you will learn:**

- How the Gates Foundation used strategic questions to plan its battle against malaria
- How turnaround expert Steve Miller uses diagnostic questions to get to the heart of a company's problems
- How creative questions animated a couple of techie dreamers to brainstorm Uber
- How journalist Anderson Cooper uses confrontational questions to hold people accountable

Throughout Ask More, you'll explore all different types of inquiries--from questions that cement relationships, to those that will help you plan for the future. By the end, you'll know what to ask and when, what you should listen for, and what you can expect as the outcome.

**"I am truly amazed at how complete this booklet is. What a wealth of material to help in developing questions!" --Bonnie Rader, California State University, Long Beach**

**Aimed at helping readers prepare and use reliable and valid survey questions, How to Ask Survey Questions, 2nd shows readers how to do the following:**

- \* Ask valid and reliable questions for the context
- \* Determine whether to use open or closed questions
- \* Choose the right type of measurement (categorical, nominal or ordinal) for responses to survey questions
- \* Ask questions that get at attitude, behavior, and knowledge
- \* Develop factorial, conjoint and Internet survey questions

**New to this edition is coverage of focus group questions, the characteristics and uses of factorial questions and conjoint analysis questions, and the principles underlying Internet survey questions.**

**The publication addresses politeness strategies used by Czech University students when they contact faculties. Politeness in Czech society is also introduced: diglossia (contexts in which both, Standard and Common Czech tend to be used), nominal and pronominal addressing in the Czech society and in the Czech academic sphere, prototypical requests in Czech and their comparison to English and other languages. The book consists of two studies focusing on students' communication with faculties; the data include e-mail requests for information sent to the lecturer by students and requests for information posted on the students' information forum. The focus was on expressing politeness in the form of an address, opening and closing formulas, degrees of directness and amounts of syntactic, lexical/phrasal and external modification used in requests for information.**

**[What to Ask the Doc](#)**

**[Learning how to Request in an Instructed Language Learning Context](#)**

**[Don't Ask Dick; How to date the right man without becoming a one-night stand:](#)**

**[How To Ask Question?](#)**

**[How to Ask a Good Question](#)**

**[Arm yourself with perfect preparation, timing, approach, and presentation when asking for that raise!](#)**

**[Bounce Back, Find Calm in Chaos, and Reinvent Yourself](#)**

**[Ask Dr. Steincrohn](#)**

**[101 Dynamite Questions to Ask at Your Job Interview](#)**

**[A Portion from The End of Our Exploring](#)**

**[How Could I Ask for More](#)**

In the hit TV show 24, the lead character, Jack Bauer, was famous for his interrogation techniques. He had a limited amount of time, 24 hours, to prevent some worldwide disaster. So, when he questioned the bad guys, he was aggressive to say the least. Unfortunately, in my years as a sales leader and coach, I have found that sales people can often adopt the same approach. Asking sales questions turns into an interrogation of epic proportions and leaves the prospect feeling as if they were worked over and spent some time with Jack Bauer themselves. Yes, there is a fine line between asking effective, probing sales questions versus the all-intrusive, interrogation approach. My name is Jeph Bloomfield, and I have spent my entire career coaching and developing sales people. What I have found is like anything in life, the best sales people tend to do things in a very specific way, and it always starts with the right attitude. If we truly understand that our role as a salesperson is to solve our customer's problems, we handle our sales questions as a business conversation, rather than an interrogation. When working in retail, in any industry, there are close and open-ended questions that can (and should) be

asked of your customers to enhance your ability to provide a solution to your customers. I have attended many trainings that teach that close-ended questions are bad because it closes off your ability to get the customer talking and it impedes the ability to create a viable solution for the customer. However, close-ended questions can be quite helpful and should be in conjunction with open-ended questions to guide the sales in the desired direction. An open-ended question is a question asked of the customer that will generally result in the customer giving you some information and is more than a one- or two-word answer. A close-ended question is one that should be used to gain approval or information about a customer's likes or dislikes. Examples of great open-ended questions: How did you hear about [name of product or service]? Where have you looked already? What will you use [name of product or service] for? What brings you in today? What would you like to know about [product/service]? Examples of great close-ended questions: Do you like [product A] or [product B] best? What color are you looking for? Will this [product name] be for you, or given as a gift? Based on what you've told me about what you're looking for, may I recommend a product/service for you? Shall we go to the counter and get this setup for you? As you can see, there are certain close-ended questions that can and should be used during the sales process to help the sales representative better determine what the customer is looking for by gaining pertinent information quickly. Customers want to be treated and spoken to as a friend or family member. They want to know what you would recommend to your friends without the technical and sales-y talk and hype. They don't want to be looked at as a number or just another sale. They want to know that they are getting what they need at the best price, and that what they are getting is the same as what you would recommend to your friends. The sales cycle should be one that is more of a conversation with the customer, not just a Q&A. Personally, as a customer, I am turned off when I'm thrown a bunch of repetitive questions that I have to answer in succession. When a rep asks a bunch of questions in succession they sound rehearsed and dry. But, when a rep talks to a customer like a friend, then it's a conversation about what the customer wants and needs, and what the best products and services are for the customer. Get more insights from this eBook!

In this clever book, bestselling author Richard Templar delivers a collection of principles, tactics and techniques that will make sure things always go your way, without you even having to ask. You'll discover the secrets of being the kind of person who gets what they want, and the secrets of making it easy for people to say yes to you (sometimes without even realising they are doing it). And for those rare occasions where you really do have to ask, you'll find priceless advice on exactly what to say and how to say it, so that you'll definitely never have to ask twice.

"...written by critical-care nurses who recognized an urgent need for better communication between patients and healthcare providers..."--introduction.

How (Not) to Ask a Boy to Prom is a modern gender-bent young adult rom com from S. J. Goslee. Nolan Grant is sixteen, gay, and very, very single. He's never had a boyfriend, or even been kissed. It's not like Penn Valley is exactly brimming with prospects. Nolan plans to ride out the rest of his junior year drawing narwhals, working at the greenhouse, and avoiding anything that involves an ounce of school spirit. Unfortunately for him, his adoptive big sister has other ideas. Ideas that involve too-tight pants, a baggie full of purple glitter, and worst of all: a Junior-Senior prom ticket.

Become a direct sales success story with this insider guide to making it big Direct Selling For Dummies is the perfect resource for anyone involved or interested in direct sales. Written by a 35-year veteran of this booming industry, this useful guide teaches you everything you need to know to achieve and maintain lasting success. You'll learn the insider tips that only the pros know, and how to structure your business, your time, and your customer relationships to optimize sales and achieve your goals. Compare party plans, multi-level marketing, and hybrid models to see where your talents fit best, and discover the most effective ways to promote your products and get people interested. You'll leverage social media as one of the most powerful tools in modern sales, and gain new ideas for recruiting, booking, and time management. With clear guidance and a fun, friendly style, this book gives you the strategies you need to be a direct sales success. The direct sales industry is going strong, with more participants now than any time in the past, yet with less face-to-face engagement. Businesses are operating online, people are shopping online, and more people are recruiting through platforms like social media. If you hope to be a direct sales success, now is the time to get up to speed on what that means today. This book shows you everything you need to know, and gives you the tools you need to put your ideas into action. Choose the right direct sales model Secure bookings and manage your time Recruit and drive interest in the product and company Harness the power of social media to make sales Direct sales can be your ticket to independence. Stop punching the clock and become your own boss — and watch your income grow. With Direct Selling For Dummies, you'll have the skills and information you need to be a success.

This book that employs mindfulness principles to address how to ask and receive in different situations, such as dealing with partners, children, and businesses.

Many guys feel challenged and speechless when trying to ask a girl out! - This short book gives you a solid approach to get a "Yes"! - Don't blow it! - Get this power kick BEFORE you take the step - These very simple tactics will give you a new confidence edge and multiply your chances of success with her

[Direct Selling For Dummies](#)

[Sermons](#)

[How to Ask for More and Get it](#)

[A Sociolinguistic Appraisal of the Role of the Interview in Social Science Research](#)

[Ask the Experts: How Did You Get a Bar Job?](#)

[The Metropolitan Tabernacle Pulpit](#)

[How to Ask Great and Pertinent Sales Questions](#)

[How to ask](#)

[What You Always Wanted to Ask Your Doctor But Didn't  
Learning How to Ask Someone for Help  
How to Get What You Want Without Having To Ask  
The Art of Creative Negotiation](#)

The magic of questions -- How to ask magical questions -- Managing your workload -- Satisfying bosses -- Surviving plateaus, layoffs, and firings -- Getting promotions and raises -- Dealing with difficult employees -- Working together -- Responding to ideas of others -- Selling your ideas -- Pleasing tough customers -- Resolving conflict -- Running meetings -- Attending meetings -- Negotiating -- Being interviewed for a job -- Interviewing job applicants -- Presenting on the podium -- Resolving ethical dilemmas -- Handling criticisms and complaints -- Responding to a changing world.

In a fascinating reflection of biblical truth, modern medicine is proving the beneficial role of prayer. Yet countless individuals who need to be healed-faith-filled Christians included-do not really know how to take hold of this promise of Scripture. Where does healing prayer start? What if nothing changes? Are there specific directions that anyone can follow? In this comprehensive step-by-step guidebook, readers will find the supportive counsel they need for approaching God wisely and confidently for physical healing. Filled with Scripture, reflection questions, and prayers, How Can I Ask God for Physical Healing? covers every aspect of the life-giving process as it helps readers draw closer to Jesus, the Great Physician.

If we are honest, every one of us has questions about our faith. We ask ourselves things like: "Is the Bible true?" "Why does God allow suffering?" "Am I truly forgiven?" "Will I really go to heaven when I die?" Dr. Robert Jeffress answers these and other challenging questions facing Christians today. Drawing upon the best research available, How Can I Know presents logical and concise responses that anyone can understand and easily share with others. In an age of information overload, simplicity is essential. Every chapter is filled with illustrations and application that will appeal to the average reader, giving them a renewed hope and reassurance of their faith.

**\*\*Instant Wall Street Journal Bestseller\*\*** "A joy to read." —Douglas Stone and Sheila Heen, authors of Difficult Conversations "Like having a negotiation coach in your corner...giving you the courage to ask for more." —Linda Babcock, author of Women Don't Ask Ask for More shows that by asking better questions, you get better answers—and better results from any negotiation. Negotiation is not a zero-sum game. It's an essential skill for your career that can also improve your closest relationships and your everyday life, but often people shy away from it, feeling defeated before they've even started. In this groundbreaking new book on negotiation, Ask for More, Alexandra Carter—Columbia law professor and mediation expert who has helped students, business professionals, the United Nations, and more—offers a straightforward, accessible approach anyone can use to ask for and get more. We've been taught incorrectly that the loudest and most assertive voice prevails in any negotiation, or otherwise both sides compromise, ending up with less. Instead Carter shows that you get far more value by asking the right questions of the person you're negotiating with than you do from arguing with them. She offers a simple yet powerful ten-question framework for successful negotiation where both sides emerge victorious. Carter's proven method extends far beyond one "yes" and instead creates value that lasts a lifetime. Ask for More gives you the tools to bring clarity and perspective to any important discussion, no matter the topic. Increase your chances of getting Hired! None Of Us Is As Smart As All Of Us. Eric Schmidt Who better to learn from than longtime industry Pros that each have countless real life experiences and stories, from both sides of the situation, on exactly this topic? Why Limit Yourself To 1 Author When You Can Learn From Our Huge Team Of Experts? Un-Censored Stories Of Their Successes, Failures & Thoughts On Why Things Happened The Way They Did and what you should and should not do. This book Is Helpful To ANYONE Who Wants To Get A Job In The Service Industry, For ANY Job Title. Topics Include: - What Increases The Odds? - Where To Apply? - How/When To Ask For A Raise/Promotion/Better Shifts? - Cruise Ships? - Resumes How to make it great The Interview - Best & worst experiences and why. - Popular Questions Managers ask? - Good Answers?

Describes problems that children may face, and how they should ask for help in solving them.

What holds you back from asking a question? Do you feel that the question is obvious? Or that the answer will be trite? Do you know the old saying, "There are no stupid questions," but you secretly believe that, yes, there can be? Matthew Lee Anderson is an author, student, and excellent asker of questions. In this piece, taken from his book, The End of Our Exploring, he examines the makings and breakings of a good question, how questions arise, how to give proper time in answering them, and how to practice and get better at asking and answering questions. Asking questions is one task that is universally performed yet rarely examined. From questions of personal preference (What will I eat for dinner tonight?) to those of a deeper nature (What happens when we die?), this quick guide will provoke you to think more deeply about the questions you ask. Moody Collective Portions are short pieces of content taken from our full-length books. Our goal is to introduce our readers to a complete idea in a brief, concise, and inexpensive format. Most portions will take about 20 minutes to read.

[The Humane Children Development  
The Questions to Ask to Get the Answers You Need  
Politeness in Czech Academic Culture:.](#)

[Ask for More](#)

[The Power of Questions to Open Doors, Uncover Solutions, and Spark Change](#)

["Ask and Receive". \[On Prayer.\]](#)

[Ask More](#)

[Response Effects in Measuring Consumer Behavior](#)

[Interviews with Industry Pro's](#)

[How to Ask the Right Questions](#)

[How to Survive Change . . . You Didn't Ask for](#)

[Compensation Systems, Job Performance, and How to Ask for a Pay Raise](#)

**Interlanguage Pragmatics (ILP) is a field of growing interest. Focussing on the speech act of requesting, the volume provides information about opportunities for pragmatic learning and how pragmatics can be integrated into instructional foreign language learning contexts. In addition, the research reported here provides methodological insights for those interested in investigating ILP from a second language acquisition perspective. The reader will also encounter some research issues worth examining in relation to pragmatic language learning. Topics include the use of assessment instruments in measuring learners' perception and production of different pragmatic issues, the long-term effects of instruction, and the effectiveness of different teaching approaches.**

**Even if you've never thought of being wealthy, successful or CEO of the company you work for, by the time you've finished reading this book you'll be planning your first corporate take-over. This book oozes positivity. Lucille Orr pumps the motivational muscle like Arnold Schwarzenegger pumps iron. It is a foot-to-the-floor pep talk of developing a can-do, go-for-it, don't-take-no-for-an-answer attitude to life, business and the universe. This book makes me nervous. She's convinced me that I can do anything that I want! I've now got no more excuses. The book is written primarily for women but, hey, a lot of guys could do with this grab-the-bull-by-the-horns philosophy as well. For a full-on, terminal assault on your doubts, fears, low self-esteem and underachiever attitudes, grab yourself a copy of this book and get yourself a new head space. Start thinking rich, feeling rich, smelling rich. After you've read this, you'll know you can do it. Get pumped up for success. No more excuses! - The Adelaide Ray - Newspaper**

**Getting a pay raise is probably the most practical way to immediately better your financial position and increase your sense of self-worth. If you think you are due for one, it greatly behooves you to get on it - today. However, there is a right and a wrong way to go about it. Most people, including your uninformed coworkers, will probably do it the wrong way, which greatly reduces their chances of success. Don't be that person. In this 10-chapter report, Arthur Laud will walk you through the right way to ask for a raise. He will help you do the necessary reconnaissance work and show you how to compile your notes before making a perfectly-timed approach and presentation. Arm yourself with this material and they won't know what hit them.**

**Many women feel challenged and speechless when trying to ask a guy out! - This short book gives you a solid approach to get a "Yes"! - Don't blow it! - Get this power kick BEFORE you take the step - These very simple tactics will give you a new confidence edge and multiply your chances of success with him**

**Questions, questions, questions! They are a large part of a teacher's stock-in-trade. Questioning style and content varies from teacher to teacher, student group to student group, and situation to situation.**

**It's summer before eighth grade, and Erica "Chia" Montenegro is feeling so many things that she needs a mood ring to keep track of her emotions. She's happy when she hangs out with her best friends, the Robins. She's jealous that her genius little sister skipped two grades. And she's passionate about the crushes on her Boyfriend Wish list. And when Erica's mom is diagnosed with breast cancer, she feels worried and doesn't know what she can do to help. When her family visits a cuarto de milagros, a miracle room in a famous church, Erica decides to make a promesa to God in exchange for her mom's health. As her mom gets sicker, Erica quickly learns that juggling family, friends, school, and fulfilling a promesa is stressful, but with a little bit of hope and a lot of love, she just might be able to figure it out. Confetti Girl author Diana Lopez returns with this sweet, funny, and utterly honest story about being a girl in a world full of good (and bad) surprises.**

**The interview remains the most important step in finding a job. But in preparation for the interview, many job seekers primarily concentrate on developing answers to anticipated questions. However, recent research shows that the questions asked by the interviewee often carry more weight with interviewers than the questions answered. Here's the first book to reveal the key questions interviewees should always ask at the interview.**

[How To Ask Him Out Without Looking Like A Fool - For Women](#)

[Guide Discussion, Build Relationships, Deepen Faith](#)

[How to Buy or Sell a Business: Questions You Should Ask and How to Get the Best Price](#)

[Cassell's Illustrated Family Paper](#)

[How to Ask for What You Want and Get It!](#)

[How to Ask Great Questions](#)

[A Journey of Heart Inspired by the #1 Song](#)

[How to Ask a Professor](#)

[How to ask a professor: Politeness in Czech academic culture](#)

[How to Ask Survey Questions](#)

[Ask My Mood Ring How I Feel](#)

[What to Ask when You Don't Know what to Say](#)

Employees perform assigned tasks, and the organization pays them for their work productivity. Compensation involves an exchange of labor for pay and benefits, and both the employer and

the employee gain value from this transaction. Compensation is comprised of many different types of rewards and recognitions. Reward systems include base pay, incentive, merit, vacation, sick pay, health insurance, and such things as cell phone, housing, or car allowance. Recognizing employee work contribution and acknowledging their accomplishments through service excellence, service awards, and other valuable appreciation helps to motivate the workforce. The organization supports an employees productivity through motivation, stimulation, self-improvement, and a commitment from the employer. Compensations and rewards are sizeable expenses for any organization. Therefore, they must be handled carefully. Some organizations are unable to attract the right talent because their compensation and benefits programs are not reasonable. Today organizations are focusing on core competencies and pay for performance for their employees. Therefore, employees should know that developing their skills, being team players, solving problems, and exemplifying leadership are some of the core competencies that organizations look for in making hiring and promotions decisions. Every employee should understand the organizations mission and goals and how their employment is connected to these. Employees should also know that their job responsibilities are linked to the need of the organization and that employees should possess the right skills, knowledge, and abilities to help achieve organizational objectives. Employers should reward and compensate their employees appropriately for their work efforts. In this regard, employers should understand that the pay workers receive is connected to their productivity, motivation, inspiration, and turnover. This book provides a clear understanding of the various rewards system many organizations may offer. It also outlines the connection between compensation, benefits, and employee motivation. Finally, it teaches employees how to ask for a pay increase. 360 Performance Solutions  
360performancesolutions.com 813-474-2058

"How To Ask Questions?" illustrates the learning track for your children to excel the techniques to ask questions in the public and search for their queries through Google.com. In this book, the discussion of the list of example questions in Creativity, Maximize Potential, Love, Integrity, Make a Difference, Knowledge, Trust, Develop and Inspire Others, Appreciation/ Recognition, Knowledge, Harmony, Security, Challenges, Spirituality, Fun and Networking/ Meeting People are highlighted for humane children development towards perfectionism in the 22nd century. A well-known medical doctor and syndicated columnist answers 117 questions that patients frequently leave unasked, covering such topics as weight loss, alcohol, smoking, jogging, mammography, and snoring

This is the eBook version of the printed book. This Element is an excerpt from The Art of Asking: Ask Better Questions, Get Better Answers (9780137144242) by Terry J. Fadem. Available in print and digital formats. Ask the probing questions that get you past deceit, defensiveness, half-truths, secrecy, and misdirection. Probing is aggressive follow-up questioning. However, you are not just interested in keeping a continuous discussion going. Probes are used to look for something other than what the discussion, paper, or message has provided. You probe when you encounter potential deceit, defensive behavior, half-truths, challenges, misdirected answers, and dead experts.

[How To Ask Her Out Without Looking Like A Fool - For Men](#)

[How to Ask Questions about Drinking and Sex](#)

[How to Ask for a Raise after Taking a 2-Hour Lunch](#)

[How to Ask for and Get What You Want](#)

[Learning How to Ask](#)

[Commonsense Tips That Work](#)

[555 Powerful Questions to Use for Getting Your Way at Work](#)

[How Can I Ask God for Physical Healing?](#)

[10 Questions to Negotiate Anything](#)

[How Not to Ask a Boy to Prom](#)

[The sophisticated lady's guide to dating in 2015/2016](#)

[How to Ask the Best Probing Questions](#)